

Women's Leadership Program Schedule

Day One • October 5, 2011

8:00 - 8:30 am	Introductions and program overview
8:30 am - 11:00 am	Personal Branding <ul style="list-style-type: none">• Explore your personal values and attributes• Define your career goals• Develop your brand message
11:00 am - noon	How Remarkable Women Lead <ul style="list-style-type: none">• Learn the elements of sustainable leadership• Examine key competencies necessary for women leaders• Build an awareness of your personal leadership characteristics
Noon - 1:00 pm	Lunch
1:00 - 2:30 pm	How Remarkable Women Lead (cont)
2:30 - 5:00 pm	Networking: Unleash the Power of Relationships <ul style="list-style-type: none">• Build relationships inside and outside of your company• Create a strategic framework for relationships
5:30 - 6:00 pm	Reception
6:00 - 7:30 pm	Dinner – Understanding Personal Motivation Using DiSC

Day Two • October 6, 2011

8:00 - 8:30 am	Debrief
8:30 - 11:00 am	Language, Communication & Influence <ul style="list-style-type: none">• Find your executive voice• Increase your ability to use a wide range of skills to gain influence• Identify real and perceived gender differences in communication styles
11:00 am - noon	The Art of Tactful Self Promotion <ul style="list-style-type: none">• Learn how to sell yourself• Build your self-confidence/fight the fear of failure
Noon - 1:00 pm	Lunch
1:00 - 2:30 pm	The Art of Tactful Self Promotion (cont)
2:30 - 5:00 pm	Negotiating for Yourself <ul style="list-style-type: none">• Learn the secrets of savvy negotiators• Explore gender differences in negotiation frequency and style• Gain confidence in your negotiation style
5:00 pm	Wrap-up with Dean Hildy TeegFn

*Schedule subject to change



Erin Wolf, founder of SuiteTrack, has more than 25 years' experience in such organizations as Bain & Company, Goldman Sachs, and Accenture. She was an executive team member of ChoicePoint and Children's Healthcare of Atlanta and subsequently a managing director at Alvarez & Marsal, one of the world's largest restructuring firms. Wolf has lectured across the country at various universities and major corporations on the role

of gender in today's workplace. A former nationally ranked tennis player and scholarship athlete, Ms. Wolf has a recently published book entitled: *Lessons from the Trenches: A Woman's Guide to Winning the Corporate Game*. She holds a BA from Duke University and a MBA from Harvard Business School.

Dr. Sandra Lindsay is a Clinical Professor in the Educational Leadership and Policies Department of the College of Education at the University of South Carolina. Previously, she served as Deputy State Superintendent at the S.C. Department of Education. She has assumed numerous statewide leadership roles



including the presidency of both the S.C. Association of School Superintendents and the S.C. Association for Supervision and Curriculum Development. Dr. Lindsay has received numerous awards and honors for her work with public schools and has served at the national level as President of the Deputies Leadership Commission of the Council of Chief State School Officers.

Dr. Lindsay's extensive consulting experience has helped clients in the private, public, and non-profit sectors in building organizational trust, assessing, recruiting and retaining high quality staff, strategic planning, and building effective internal and external communication systems.

At the Darla Moore School of Business Executive Education Center, Dr. Lindsay facilitates successful custom and public programs including High Performance Coaching, Leadership Through People Skills and Supervisory Development.

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