

Kurt A. Norder

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EDUCATION

MOORE SCHOOL OF BUSINESS, COLUMBIA, SC Entered 2007
Ph.D. Business Administration, International Business emphasis

THE PENNSYLVANIA STATE UNIVERSITY, UNIVERSITY PARK, PA 8/99 TO 5/01
B.S. Mechanical Engineering – GPA 3.85/4.00

GANNON UNIVERSITY, ERIE, PA 8/97 TO 5/99
B.S. Mechanical Engineering – GPA 3.94/4.00

EMPLOYMENT EXPERIENCE

GENERAL ELECTRIC TRANSPORTATION, ERIE, PA 3/05 TO 8/07
- Manager of Finance for International Service Operations
Manage a globally positioned team of 5 to meet the financial needs and strategy for \$120MM international asset service division. Deliver monthly income and cash flow while modeling long term service contracts and driving \$15MM of productivity gains.

GENERAL ELECTRIC TRANSPORTATION, ERIE, PA 8/03 TO 3/05
- Internal Auditor and Financial Six Sigma Black Belt
Analyzed financial processes for breakdowns in integrity, controllership, or reporting. Saved the company \$4MM by leveraging team-building skills and Six Sigma tools to improve logistical billing accuracy and drive cost saving projects. Delivered SOX404 test work for compliance and risk management.

GENERAL ELECTRIC TRANSPORTATION, ERIE, PA 8/01 TO 8/03
- Financial Management Program
Completed a two-year management-training program with four six-month rotations including coursework. Performed functional cost analysis and budgeting, managed \$100MM P&L, completed financial planning and analysis for balance sheet and cash flow of \$380MM P&L, and controlled \$7MM Investment Budget for same P&L.

PENN STATE UNIVERSITY, UNIVERSITY PARK, PA 1/00 TO 5/01
- Teaching Assistant
Graded, taught review sessions, held office hours, and mentored groups for semester projects in Calculus I, Calculus II, and Advanced Thermodynamics.

SELF-EMPLOYED 6/97- Present
- Real Estate Development/Management
Built a \$350K residential real estate portfolio with six units that currently delivers 13% ROE. Researched availability, analyzed profitability, negotiated purchases, managed labor and materials for necessary improvements/maintenance, and collected rental income.

HONORS & AWARDS

- Six Sigma Black Belt Certification, Finance, General Electric Co., 2005
- Award for Managerial Excellence, Finance, General Electric Co., 2004 & 2006
- National Honors through Financial Management course series, Finance, General Electric Co., 2001-2003
- Student Intern/Co-op Contribution Awards, Engineering, General Electric, 1998, 1999, 2000
- Academic Scholarship, Department of Mechanical Engineering, Penn State University, 2000
- Hugh M. Nelson Academic Scholarship, Department of Mechanical Engineering, Penn State University, 1999
- Halit M. Kosar Award for Academic Excellence, Department of Mechanical Engineering, Gannon University, 1999
- Outstanding Performance through the Calculus Series Award, Department of Mechanical Engineering, Gannon University, 1999
- Research Assistantship, Department of Mechanical Engineering, Gannon University, 1998
- Academic Scholarship, Department of Mechanical Engineering, Gannon University, 1997
- Salutatorian, Harbor Creek High School, 1997

AREAS OF SKILL AND KNOWLEDGE

- Long Term Service Accounting and Modeling
- Income Statement Profitability and Efficiency Analysis and Management
- Six Sigma Processes and Problem Solving Tools (DMAIC)
- Microsoft Office Products (PowerPoint, Word, Excel, Access)
- Residential Real Estate Management and Development